
12/10/11

Inside Examiner position available. Must have at least ten years experience as a multi line adjuster. Excellent written and verbal communication skills are required. Major medical benefits provided. Salary commensurate with level of experience. Send resume to David Crane at:

dcrane@johnseastern.com

FREE STATE STAFFING SERVICES has current need for adjusters and insurance clerical in all lines of insurance. GL / Auto / WC / Property / 440-220 Agents. Perm and temp work available. Call Nancy Fluitt or Diane Mummaw at 407-262-0544 or fax your resume to 407-262-0545. You'll love what we can do for your career!

Universal Restoration Services

Commercial and Residential Sales Estimator:

Insurance Restoration Company specializing in restoring buildings, both commercial and residential, damaged by fire, water, flooding and storms.

Job Description

Development and maintenance of business relationships with insurance agents, adjusters, commercial building contacts, and other centers of influence.

Cold calling new business from fire and water damage jobs in residential and commercial settings.

Driving sales results to achieve individual and office sales goals.

Developing key industry relationships.

Ensures customer satisfaction meets company goals.

Develops and grows sales in our service area through prospecting, cold calls, letters, relationship development, etc.

Receives customer inquiries and provides information as requested.

Presents proposal to customer and follows up until contract execution.

Follows up with customers on completed work to ensure satisfaction.

Skills and Attributes:

Able to demonstrate strong relationship building skills and hunting abilities.

Outgoing personality.

Detail oriented with excellent organizational and customer service skills.

Excellent verbal, written and computer skills.

Ability to be flexible with previous documented sales results.

Experience in business-to-business sales or the restoration industry is a plus.

Available to work after hours and weekends as needed.

Ability to work with little or no supervision, meets deadlines, prioritize assignments and provide recommendations and communicate effectively.

Must be a person of high ethical standards and honesty.

Insurance Claims Industry or Disaster Restoration field would be helpful.

Xactimate proficient

IICRC certifications are a plus

Compensation: Salary + Commission, Car Allowance. Excellent benefits including: Group Medical, 401K, Vacation, etc.

This is an excellent opportunity with a dynamic and growing company.

Please send resume to florida@4universal.com